

Due to our continued expansion we are looking to appoint an experienced

Business Development Manager

The person selected for this position should have 5-10 years of experience in business development or a B2B sales environment in the financial software industry and possess a desire to proactively seek out new business opportunities. The successful candidate will become part of a fast growing company and support our expansion plans worldwide.

Who we are looking for:

- Ideally 5-10 years in the financial software industry
- An experienced professional with a proven track record of success
- Native or excellent level of English, any further language is an asset
- Understanding of financial and commercial issues
- Willingness to travel
- Exceptional interpersonal skills, including written and oral communication

The Role:

Primary focus and responsibilities include:

- Generating leads and sales opportunities
- Maintaining and nurturing existing business
- Developing profitable and lasting business relationships
- Maintenance of the CRM database

Delta Hedge is a rapidly growing and privately-owned company delivering high-quality solutions to our clients in trading, risk management and financial engineering.

Should you be interested in becoming a member of our dynamic international team, please submit your application by e-mail to jobs@delta-hedge.com.

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